

# Summary of Consolidated Financial Results for the First Quarter Ended June 30, 2006

Note: This document has been prepared as a guide to non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. This document is a translation of the Japanese language original. All numbers are rounded down to the nearest unit in accordance with standard Japanese practice.

## Kobayashi Pharmaceutical Co., Ltd. (4967)

Exchange Listed: Osaka and Tokyo, First Section

Principal Office: Osaka, Japan

Homepage: http://www.kobayashi.co.jp

President and Representative Director: Yutaka Kobayashi

Contact: Satoshi Yamane

Manager, Public & Investor Relations Department

Telephone: + 81-6-6222-0084

# I. Items Relating to the Preparation of the First Quarter Consolidated Financial Results

Basis of preparation for quarterly consolidated

Basis of preparation for semi-annual consolidated

financial statements: financial statements.

Differences in accounting method from the previous fiscal year:

The value of inventory for the first quarter is not based on physical inventory, but rather calculated in accordance with book inventory, using physical inventory value relating to the end of the previous consolidated fiscal year.

Yes

Changes in the scope of consolidation and equity

Yes

method:

Number of consolidated subsidiaries:

(Newly consolidated) 2

(Excluded)

1 0

Number of companies for which equity method

(Newly consolidated)

accounting has been adopted:

(Excluded) 0

Audit involvement: No

## II. Consolidated Financial Results (April 1, 2006 – June 30, 2006)

1. Consolidated Operating Results

	Millions of Yen - Except Per Share Data and Percents							
	F	irst Quarter e	nded June 30,		Year ended March 31,			
_	2006	%	2005	%	2006			
Net Sales	62,668	2.0	61,414	14.9	246,852			
Operating Income	3,609	(9.7)	3,998	39.3	16,879			
Ordinary Income	3,106	(13.5)	3,591	44.3	15,151			
Net Income	2,429	44.6	1,680	0.0	7,474			
Net Income per Share (Yen)	58.82		40.37		179.17			
Net Income per Share, diluted (Yen)	58.73		_		179.01			

Notes: Percentages for operating revenues, operating income, ordinary income and net income represent changes compared with the previous period.

#### **Consolidated Business Results**

Driven by improved corporate earnings and a firmer floor for consumer spending, Japan's economy in the first quarter embarked on a slow recovery trend. However, the future remained uncertain due to deceleration in the U.S. economy and ongoing increases in crude oil prices, among other factors.

In these circumstances the Group sought to cultivate fully the spirit of its "Creation and Innovation" management concept, develop latent customer needs by providing products and services to create new markets while offering new added-value products and services in markets in which the Group already maintains a presence.

As a result, net sales in the first quarter grew to 62,668 million yen, an increase of 2.0% from the previous fiscal year. Operating income was 3,609 million yen, a decrease of 9.7% from the previous year, and ordinary income was 3,106 million yen, a decrease of 13.5%. Net income for the first quarter registered at 2,429 million yen, an increase of 44.6%. This derived from 1,437 million yen in impairment losses accounted for as extraordinary losses in the same period the previous year.

Business results by segment were as follows.

### Summary of Results by Business Segment

#### **Consumer Products Operations**

The Consumer Product Operations segment saw the introduction of 18 new products (excluding nutritional supplement foods) in the spring, including the internal preparation 'Nicitol' for combustion of internal stomach fat and the household deodorant 'Cleair', which contributed to sales growth. There were also strong trends in the 'Shouyou' oral hygiene preparation and 'Inochi no Haha A', a female health aid marketed since June of last year.

As a result, segment sales increased 1,301 million yen, or 5.9%, from the previous year to 23,508 million yen.

In spite of reductions in manufacturing costs and other expenses, operating income decreased 693 million yen, or 17.1%, from the previous year to 3,358 million yen, due to aggressive advertising aimed at enhancing the Company's brands.

### **Wholesale Operations**

The Wholesale Operations segment faced a difficult business environment due to inclement weather that hurt the performance of summer products at drug stores, which are the Company's principal customers. However, segment sales rose 239 million yen or 0.6% over the previous period, to 41,246 million yen, as a result of the new consolidation of KS Tohoku in the current quarter.

As a result of declines in sales of health foods and summer products, though, the segment posted an operating loss of 175 million yen, a decline of 135 million yen compared to the previous year.

### **Medical Devices Operations**

Segment sales trended strongly due to domestic marketing of proprietary products and stress on the orthopedic surgery field, in which market expansion is foreseen. In the U.S., margins improved because of introduction of new customer administration systems and reduction of expenses in the indirect sector.

As a result, segment sales increased by 448 million yen or 11.8% over the previous year, to 4,256 million yen, and operating income increased by 360 million yen over the previous year to 318 million yen.

## 2. Consolidated Financial Position

	Millions of Yen - Except Per Share Data and Percents					
_	As of June 30,		As of March 31,			
_	2006	2005	2006			
Total Assets	160,206	149,996	151,945			
Shareholders' Equity	70,519	60,985	66,811			
Shareholders' Equity Ratio	44.0%	40.7%	44.0%			
Shareholders' Equity per Share (Yen)	1,706.88	1,465.28	1,617.10			

### 3. Consolidated Cash Flows

	Millions of Yen					
_	As of June 30,		As of March 31,			
_	2006	2005	2006			
Cash Flows from Operating Activities	(1,155)	(283)	13,159			
Cash Flows from Investing Activities	2,981	518	(6,414)			
Cash Flows from Financing Activities	(2,499)	888	(1,419)			
Cash and Cash Equivalents at End of Year	23,761	20,170	24,436			

#### **Changes in Financial Position**

Kobayashi Pharmaceutical Group's financial position in the first quarter of fiscal 2006 was as follows.

Compared to the end of the previous fiscal year, total assets increased by 8,260 million yen but a gain of 3,707 million yen in net assets resulted in no change in the equity capital ratio of 44%. By existing standards, the ratio was 42.2%.

Among the principal factors in the increase were gains of 5,849 million yen in current assets (trade notes and accounts receivable) and 2,116 million yen in inventories due to new subsidiary consolidation. Similarly, current liabilities (trade notes and accounts payable) increased by 7,517 million yen and short-term borrowings by 1,356 million yen.

### **Cash Flows from Operating Activities**

Cash used in operating activities was 1,155 million yen. Although net income in the first quarter before tax and other adjustments was 4,767 million yen, corporate and other tax payments amounted to 4,012 million yen.

### **Cash Flows from Investing Activities**

Net cash used in investing activities was 2,981 million yen. This included 330 million yen for the acquisition of tangible fixed assets, but proceeds from the sale of tangible fixed assets and transfer of goodwill amounted to 1,160 million yen and 1,127 million yen, respectively.

### **Cash Flows from Financing Activities**

Net cash used in financing activities totaled 2,499 million yen, due to 1569 million yen in dividend and other payments.

# III. Projections for the Year Ending March 31, 2007 (April 1, 2006 – March 31, 2007)

Consolidated	Millions of Yen - Except Per Share Data			
Consolidated	Full Year	Interim		
Net Sales	268,000	135,000		
Ordinary Income	16,000	8,000		
Net Income	8,600	4,500		
Net Income per Share (Yen)	207.19	_		

Results for the first quarter of the current fiscal year changed roughly in line with forecasts. Therefore, the Company has not revised the interim or full-year earnings projections that were announced on May 15, 2006.

<sup>\*</sup> The projections shown above are prepared based on information available as of the issuing date of this report, and therefore the actual results may differ from the projected figures due to various unknown factors.

## IV. Consolidated Financial Statements (April 1, 2006 – June 30, 2006)

## 1. Consolidated Balance Sheets

	Millions of Yen						
_		As of Ju	ne 30,		As of March 31,		
	2006	%	2005	%	2006		
Assets							
Current Assets							
Cash and time deposits	23,262		20,170		24,436		
Trade notes and accounts receivable	53,551		53,534		47,702		
Inventories	19,639		19,818		17,523		
Deferred tax assets	2,705		2,525		2,819		
Other current assets	7,827		7,390		6,994		
Allowance for doubtful accounts	(638)		(594)		(569)		
Total Current Assets	106,346	66.4	102,846	68.6	98,906	65.1	
Fixed Assets Tangible Fixed Assets:							
Buildings and structures	11,285		12,052		11,444		
Land	8,665		8,490		8,487		
Other	2,864		2,775		2,856		
Total Tangible Fixed Assets	22,815	14.2	23,318	15.5	22,788	15.0	
Intangible Assets							
Goodwill	972		1,197		1,052		
Trademark rights	1,374		1,532		1,414		
Software	1,092		905		1,162		
Consolidation adjustments account	2,666		2,974		2,597		
Other	298		294		293		
Total Intangible Fixed Assets	6,403	4.0	6,905	4.6	6,520	4.3	
Investments and Other Assets							
Investments in securities	16,590		9,088		15,609		
Deferred tax assets	2,080		2,764		2,291		
Other assets	7,565		6,947		7,424		
Allowance for investment liability loss	(252)		(188)		(252)		
Allowance for doubtful receivables	(1,343)		(1,685)		(1,343)		
Total Investments and Other Assets	24,640	15.4	16,926	11.3	23,730	15.6	
Total Fixed Assets	53,859	33.6	47,149	31.4	53,038	34.9	
Total Assets	160,206	100.0	149,996	100.0	151,945	100.0	

_	Millions of Yen					
_	As of June 30,				As of March 31,	
•	2006	%	2005	%	2006	
iabilities						
Current Liabilities						
Trade notes and accounts payable	56,739		56,812		49,221	
Short-term loans payable	2,728		2,330		1,371	
Accrued expenses	12,420		9,963		11,950	
Allowance for bonuses payable	3,172		2,984		2,082	
Accrued income taxes	2,621		2,435		4,664	
Reserve for unsold goods	561		411		616	
Other current liabilities	1,304		2,218		2,132	
Total Current Liabilities	79,547	49.7	77,156	51.4	72,040	47.
Fixed Liabilities						
Long-term loans payable	237		318		261	
Provision for retirement benefits	7,087		6,524		7,065	
Provision for allowances for directors and corporate auditors	1,260		1,264		1,358	
Other long-term liabilities	1,552		929		1,490	
Total Fixed Liabilities	10,138	6.3	9,036	6.0	10,175	6.
Total Liabilities	89,686	56.0	86,193	57.4	82,215	54.
et Assets Shareholders' Equity						
Common stock	3,450	2.2	_	_	_	-
Capital surplus	4,198	2.6	_	_	_	-
Earned surplus	60,906	38.0	_	_	_	-
Cost of treasury stock	(3,407)	(2.1)	_	_	_	-
Total Shareholders' Equity	65,147	40.7	_	_	_	-
Appraisal and Translation Differences Net unrealized holdings or						
securitiesForeign currency translation	2,797	1.7	_	_	_	-
adjustment	(308)	(0.2)				-
Total Appraisal and Translation Differences	2,488	1.5				
	2,882	1.8				_
Minority Interests	•					
Minority Interests	70,519	44.0	_	_	_	-

		As of Ju	ine 30,		As of Mar	ch 31,
_	2006	%	2005	%	2006	6
Shareholders' Equity						
Minority Interests						
Minority interests			2,817	1.9	2,917	1.9
Shareholders' Equity						
Common stock	_	_	3,450	2.3	3,450	2.3
Capital surplus	_	_	4,183	2.8	4,191	2.8
Earned surplus	_	_	54,264	36.2	60,086	39.5
Net unrealized holding gains on securities	_	_	1,975	1.3	2,856	1.9
Foreign currency translation adjustments	_	_	(552)	(0.4)	(293)	(0.2)
Cost of treasury stock	_	_	(2,334)	(1.5)	(3,480)	(2.3)
Total Shareholders' Equity	_	_	60,985	40.7	66,811	44.0
Total Liabilities, Minority Interest and Shareholders' Equity	_	_	149,996	100.0	151,945	100.0

## 2. Consolidated Statements of Income

<u>-</u>		Millions of Yen						
	As of June 30, As of			As of Mar	As of March 31,		ange	
_	2006	%	2005	%	2006	%	Amount	%
Net Sales	62,668	100.0	61,414	100.0	246,852	100.0	1,254	2.0
Cost of sales	42,330	67.5	42,486	69.2	167,239	67.7	(156)	(0.4)
Gross profit	20,338	32.5	18,928	30.8	79,613	32.3	1,410	7.5
Selling, general and	16,729	26.7	14,929	24.3	62,734	25.5	1,800	12.1
administrative expenses			· · · · · · · · · · · · · · · · · · ·	24.0		20.0	- 1,000	12.1
Operating Income	3,609	5.8	3,998	6.5	16,879	6.8	(389)	(9.7)
Other Income and Expenses								
Other income								
Interest received	27		16		83		11	
Dividends earned	37		28		72		8	
Royalties received	96		84		544		12	
Investment income due to	188		89		458		98	
equity method	100		00		100		00	
Loss on exchange								
(Loss from fluctuation of foreign exchange rate)			16				(16)	
Miscellaneous income	137		151		738		(10)	
Other Income	487	0.8	386	0.6	1,897	0.8	100	26.1
Other Expenses	407	0.0	300	0.0	1,037	0.0	100	20.1
Interest expenses	18		20		93		(2)	
Sales discount	265		20 245				(2) 20	
	203 517				1,117			
Inventory appraisal loss	_		465		2,105		52	
Loss on exchange	33		_		21		33	
Miscellaneous expenses	154		62		287		92	
Other Expenses	989	1.6	793	1.3	3,625	1.5	196	24.7
Ordinary Income	3,106	5.0	3,591	5.8	15,151	6.1	(485)	(13.5)
Extraordinary Gain and Loss								
Gains on sales of fixed assets	620		3		53		617	
Goodwill transfer benefit	1,127		1,065		1,065		62	
Other extraordinary gains	3		3		653	<u>.</u>	0	
Extraordinary Gains	1,752	2.8	1,071	1.7	1,771	0.7	680	63.5
Losses on sales and disposal of fixed assets	4		4		133		0	
Inventory appraisal loss	79		70		654		9	
Allowance for doubtful	_		_		64		_	
receivables transfer amount					0.1			
Affiliate restructuring	_		_		25		_	
expensesImpairment loss			1 427		1 CEE		(4 497)	
Other extraordinary losses			1,437		1,655		(1,437)	
· · · · · · · · · · · · · · · · · · ·		0.0	9	0.4	380		(1)	(0.4.0)
Extraordinary Losses	91	0.2	1,521	2.4	2,913	1.1	(1,430)	(94.0)

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		Millions of Yen							
		As of .	June 30,		As of Mar	ch 31,	Y/Y Change		
	2006	%	2005	%	2006	%	Amount	%	
Income Before Income Taxes in the Current Quarter	4,767	7.6	3,142	5.1	14,009	5.7	1,625	51.7	
Corporate Income, Local and Business Taxes	1,969	3.1	2,050	3.3	7,240	2.9	(80)	(3.9)	
Adjustments to Income Taxes	409	0.7	(626)	(1.0)	(959)	(0.3)	1,035	_	
Minority Interests in Net Income of Consolidated Subsidiaries.	(40)	(0.1)	37	0.1	253	0.1	(78)	_	
Net Income in the Current Quarter	2,429	3.9	1,680	2.7	7,474	3.0	748	44.6	

3. Consolidated Statements of Changes to Shareholders' Equity

		_	Millions of Yen
			April 1, 2005 to March 31, 2006
Shareholders' equity			
Common stock	Balance at end of previous period Change during current period	Issuance of new stock	3,450
	Balance at end of first quarter	- -	3,450
Capital surplus	Balance at end of previous period		4,191
	Change during current period Balance at end of first quarter	Gain on disposal of treasury stock	6 4,198
Earned surplus	Balance at end of previous period		60,086
·	Change during current period	Dividends First quarter consolidated	(1,609) 2,429
	Balance at end of first quarter	net income	60,906
Cost of treasury stock	Balance at end of previous period		(3,480)
	Change during current period Balance at end of first quarter	Acquisition and disposal of treasury stock	72 (3,407)
Total shareholders' equity	Balance at end of previous period		64,248
	Change during current period Balance at end of first quarter	-	899 65,147
Appraisal and translation differences			
Net unrealized holdings or securities	Balance at end of previous period Change during current period		2,856 (59)
securities	Balance at end of first quarter	-  -	2,797
Foreign currency translation	Balance at end of previous period		(293)
adjustment	Change during current period Balance at end of first quarter	-	(14) (308)
Minority interests	Balance at end of previous period		2,917
	Change during current period  Balance at end of first quarter	-	(35) 2,882

4. Consolidated Statements of Retained Earnings

	Million	s of Yen
	April 1, 2006 to June30, 2006	April 1, 2005 to March 31, 2006
Capital Surplus		
I. Beginning balance of capital surplus	4,183	4,183
II. Increase in capital surplus	0	8
Gain or loss on disposal of treasury stock	0	8
III. Ending balance of capital surplus	4,183	4,191
Earned Surplus		
I. Beginning balance of earned surplus	53,585	53,585
II. Increase in earned surplus	2,096	7,972
Net income	1,680	7,474
Difference due to change in equity	416	497
III. Decrease in earned surplus	1,417	1,470
Cash dividends paid	1,373	1,373
Directors' bonuses	44	44
Decrease in adjustment associated with change in scope of consolidation	_	52
IV. Ending balance of earned surplus	54,264	60,086

## **5. Consolidated Statements of Cash Flows**

	onsolidated otatements of oasii i lows	Millions of Yen		
	<del>-</del> -	First Quarter end	led June 30,	Year ended March 31,
		2006	2005	2006
I. C	ash flows from operating activities			
	Income before income taxes and minority interests	4,767	3,142	14,009
	Depreciation	654	673	2,813
	Impairment loss	_	1,437	1,655
	Amortization of consolidation adjustment account	125	125	599
	Provision for allowance of doubtful accounts	42	(131)	(531)
	Accrued severance indemnities, net	22	50	591
	Interest and dividend income	(65)	(44)	(156)
	Interest expenses	18	20	93
	Equity in earnings of affiliates	(188)	(89)	(458)
	Losses on disposal of inventory evaluation	597	535	2,759
	Gain on sale of goodwill	(1,127)	(1,065)	(1,065)
	Gain on sale of fixed assets	(620)	_	_
	Loss on disposal of fixed assets	4	4	133
	Increase (decrease) in trade notes and accounts receivable	(3,258)	(9,263)	(1,190)
	Increase (decrease) in inventories	(2,214)	(4,554)	(4,417)
	Increase (decrease) in trade notes and accounts payable	4,609	13,246	3,943
	Others	(556)	(1,405)	702
	Subtotal	2,810	2,681	19,483
	Interest and dividends received	65	44	156
	Interest paid	(18)	(20)	(93)
	Income taxes paid	(4,012)	(2,988)	(6,387)
	Net cash used in operating activities	(1,155)	(283)	13,159
II.	Cash flows from investing activities			
	Purchases of property, plant and equipment	(330)	(165)	(1,391)
	Proceeds from sales of property, plant and equipment	1,160	3	300
	Purchases of intangible assets	(24)	(347)	(894)
	Purchases of investment securities	(79)	(18)	(6,489)
	Proceeds from redemption of investment securities	500	_	1,005
	Purchases of investments and other assets	(48)	(90)	(437)
	Proceeds from sale of investments and other assets	40	59	214
	Net increase in short-term loans receivable	(97)	11	139
	Payment of long-term loans	(29)	(20)	(23)
	Proceeds from long-term loans receivable	11	3	35
	Proceed from acquisition of shares of newly consolidated subsidiaries	871	_	47
	Proceeds from sale of goodwill	1,127	1,065	1,065
	Others	(119)	17	14
	Net cash from investing activities	2,981	518	(6,414)

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		Millions of Yen				
		First Quarter end	Year ended March 31,			
		2006	2005	2006		
III.	Cash flows from financing activities					
	Net increase (decrease) in short-term loans	(607)	(361)	(930)		
	Payment of long-term debt	(402)	(23)	(629)		
	Proceeds from payments by minority shareholders	_	2,650	2,650		
	Purchase of treasury stock	(4)	(2)	(1,219)		
	Dividends paid	(1,569)	(1,373)	(1,373)		
	Others	84	_	83		
	Net cash used in financing activities	(2,499)	888	(1,419)		
IV.	Effect of exchange rate changes on cash and cash equivalents	0	10	76		
V.	Net increase (decrease) in cash and cash equivalents	(675)	1,134	5,401		
VI.	Cash and cash equivalents at beginning of year	24,436	19,035	19,035		
VI.	Beginning of year adjustment associated with change in scope of consolidation	_	_	_		
VIII.	Cash and cash equivalents at end of year	23,761	20,170	24,436		

## **V. Segment Information**

## 1. Segment Information by Business Category

Cu	rrent Consolidated Fir	Consumer	arter (April 1, 2006 – June 30, 2006)  sumer Wholesale Medical Other –				(Millions of Yen)		
		Products Operations	Operations	Operations	Operations	Total	Eliminations	Consolidated	
Sale	s and operating income								
l.	Sales to third parties	16,193	41,245	4,256	973	62,668	_	62,668	
II.	Inter-group sales and transfers	7,315	0	_	2,309	9,624	(9,624)	_	
	Total net sales	23,508	41,246	4,256	3,282	72,293	(9,624)	62,668	
III.	Operating expenses	20,149	41,421	3,938	3,171	68,681	(9,621)	59,059	
IV.	Operating income (loss)	3,358	(175)	318	111	3,612	(3)	3,609	
Pre	evious Consolidated F	irst Quartei	′ (April 1, 200	)5 – June 30,	2005)		(M	illions of Yen)	
		Consumer Products Operations	Wholesale Operations	Medical Operations	Other Operations	Total	Eliminations	Consolidated	
Sale	s and operating income								
l.	Sales to third parties	15,626	41,007	3,808	972	61,414	_	61,414	
II.	Inter-group sales and transfers	6,580	_	_	2,222	8,803	(8,803)	_	
	Total net sales	22,207	41,007	3,808	3,195	70,218	(8,803)	61,414	
III.	Operating expenses	18,155	41,048	3,850	3,038	66,093	(8,677)	57,415	
IV.	Operating income (loss)	4,051	(40)	(42)	156	4,125	(126)	3,998	
Pre	evious Consolidated F	iscal Year (	April 1, 2005	- March 31,	2006)		(M	illions of Yen)	
		Consumer Products Operations	Wholesale Operations	Medical Operations	Other Operations	Total	Eliminations	Consolidated	
Sale	s and operating income								
l.	Sales to third parties	68,869	156,933	17,126	3,923	246,852	_	246,852	
II.	Inter-group sales and transfers	25,907	0	_	9,053	34,961	(34,961)	_	
	Total net sales	94,776	156,934	17,126	12,976	281,814	(34,961)	246,852	
III.	Operating expenses	79,330	156,498	16,543	12,573	264,946	(34,973)	229,973	
IV.	Operating income	15,446	435	582	402	16,867	11	16,879	

## Notes:

- 1. Method of business classification
  - Businesses segments are classified into four principle areas: Consumer Products, Wholesale, Medical and Others, following the product line and the markets in which the products are distributed.

- 2. Main products of each business segment
  - Consumer Products Operations: household pharmaceuticals, oral and other various hygiene products, air fresheners and deodorizers, household sundries, food, kairo (pocket warmers)
  - Wholesale Operations: Household pharmaceuticals, household sundries, food
  - Medical Devices Operations: Medical devices, medical facilities
  - Other Operations: Transport, manufacturing and sales of synthetic resin products, insurance, real estate, advertising

## 2. Segment Information by Area

This information has been omitted because domestic sales represented more than 90% of the total sales of all segments for both the current period and the same period in the previous consolidated fiscal year.

### 3. Overseas Sales

Overseas sales have been omitted from this report because they accounted for less than 10% of total consolidated sales.

## VI. Notes to the Quarterly Consolidated Financial Statements

## 1. Principles of Consolidation

1. Number of consolidated subsidiaries 27 companies

Names of major consolidated subsidiaries

Kobasyou Co., Ltd., Kobayashi Pharmaceutical of Toyama Co., Ltd., Kobayashi Pharmaceutical of Sendai Co., Ltd., Kobayashi Pharmaceutical of Ehime Co., Ltd., Kobayashi Plax Co., Ltd., Aoitori Physical Distribution, Suehiro Industrial, Archer Corporation, SP-Planning, Kiribai Chemical Co., Ltd., Kenshou Co., Ltd., KS Hokkaido, KS Tokai, KS Tohoku, Seiei, Kobayashi Kenko Iyaku, Shield California Centers, Inc., Shield Denver Centers, Inc., Shield Distribution Incorporated, Kobayashi Healthcare Inc., Kobayashi Healthcare LLC, Kobayashi Healthcare Europe, Ltd., Kobayashi Pharmaceuticals of America Incorporated, Shanghai Kobayashi Daily Chemicals Co., Ltd., Kobayashi Pharmaceutical (Hong Kong) Co., Ltd., Kobayashi Pharmaceutical Life Service Co. Ltd.

The scope of consolidation in the first quarter included KS Tohoku, which became a wholly owned subsidiary, and the newly established subsidiary Kobayashi Kenko Iyaku, Bluebird Development LLC was liquidated and therefore eliminated from the scope of consolidation.

2. Names of major non-consolidated subsidiaries

Kobayashi Sales Promotion Co., Ltd., Uomasa Co., Ltd., PT Kobayashi Eglin, K.M.S, Sokai Drug Ltd., Cancer Immunity Information Laboratory, Aloe Pharmaceutical Co., Ltd.

Reason for exclusion from the scope of consolidation

All seven non-consolidated subsidiaries are small companies, and their combined total assets, sales, net profit (amount corresponding to equity holding) and retained earnings (amount corresponding to equity holding) all have no significant impact on consolidated financial statements.

## 2. Application of Equity Method

1. Number of affiliate companies accounted for by equity method 2 companies

Names of major companies: Medicon, Inc. and Itoh Kanpo Pharmaceutical Co., Ltd.

- 2. Names of non-consolidated subsidiaries and major affiliated companies not accounted for by the equity method: PT Kobayashi Eglin, The Fan Ltd., and Sokai Drug Ltd.
- 3. Reason why the equity method is not applied

These companies have been excluded from the application of the equity method because they have a minimal impact on consolidated net and retained earnings, and have little significance in terms of overall Group earnings.

4. Among the companies accounted for by the equity method, when the first-quarter account settlement date differs from the consolidated first-quarter account settlement date, first-quarter financial statements relating to each company's first-quarter accounting period were used.

### 3. Fiscal Years of Consolidated Subsidiaries

Consolidated subsidiaries Shield California Healthcare Centers, Inc., Shield Denver Healthcare Center, Inc., Shield Distribution Incorporated, Kobayashi Healthcare Inc., Kobayashi Healthcare LLC, Kobayashi Healthcare Europe, Ltd., Kobayashi Healthcare Germany, GmbH, Kobayashi Pharmaceuticals of America Inc., Shanghai Kobayashi Daily Chemicals Co., Ltd. (China) and Kobayashi Pharmaceutical (Hong Kong)

Co., Ltd. have a first-quarter account settlement date of March 31. When preparing first-quarter consolidated financial statements, first-quarter financial statement as of that date were used, and in the case of important transactions that occurred between that date and the first-quarter consolidated account settlement date, necessary adjustments were made on a consolidated basis.

In addition, as the account settlement date of the consolidated subsidiary Kiribai Chemical Co., Ltd. is September 30, first-quarter financial statements based on a provisional settlement of accounts that was conducted as of the first-quarter consolidated account settlement date were used.

## 4. Accounting Standards

## (1) Valuation criteria and valuation methods for major assets

#### 1) Marketable securities

Other marketable securities

With fair market value: Market value method based on quoted market

price on first-quarter consolidated account

settlement date

(Unrealized holding gain or loss is directly charged or credited to shareholders' equity and cost of securities sold is principally computed by the moving average method.)

Without fair market value: Principally stated at cost determined by the

total cost method

2) Derivatives Market value method

#### 3) Inventories

1. Inventories

a. Commodities and raw materials: Stated principally at cost determined by the

moving average method

b. Finished goods, work in process and supplies: Principally stated at cost determined by the

total average method

### (2) Methods of depreciation for major depreciable assets

### 1) Property, plant and equipment

The Company and its domestic consolidated subsidiaries compute depreciation by the declining balance method. Overseas consolidated subsidiaries use the straight-line method. However, the Company and some domestic consolidated subsidiaries apply the straight-line method to buildings acquired after March 31, 1998 (excluding equipment belonging to buildings).

#### 2) Investments and other assets

Depreciation is computed by the straight-line method.

However, in the case of software used by the Company itself, the straight-line method based on the period of possible use within the Company (5 years) is adopted.

### (3) Criteria for appropriation of important reserves

### 1) Allowance for doubtful accounts

The Company and its domestic consolidated subsidiaries provide for doubtful accounts principally at an amount computed based on the historical bad debt ratio. In addition, an estimate of uncollectible amounts from certain specific doubtful receivables is provided.

Overseas consolidated subsidiaries post an estimate of uncollectible amounts in accordance with the actual state of loans.

## 2) Allowance for bonuses

The Company and its domestic consolidated subsidiaries post an estimated allowance to provide for the payment of bonuses to employees.

#### 3) Reserve for sales returns

The Company and seven domestic consolidated subsidiaries post an estimated amount of sales return losses to provide for sales return losses.

### 4) Reserve for retirement allowances

To provide for employees' accrued retirement benefits, the Company and two of its domestic consolidated subsidiaries charged to income the amount recognized as having been incurred at the end of the first-quarter consolidated accounting period based on the projected amounts of the liability for accrued retirement benefit liabilities and pension assets at the end of the consolidated accounting fiscal year. Other domestic consolidated subsidiaries posted 100% of the payment amount required at termend. In addition, some overseas consolidated subsidiaries have adopted defined contribution pension plans. Actuarial differences are amortized on a straight-line basis over a period which falls within the average estimated remaining years of service (ten years) of the participants commencing the year following.

#### 5) Provision for directors' retirement allowances

To provide for the provision of retirement allowances for directors, the Company and four domestic consolidated subsidiaries posted a payment amount required at the end of the consolidated first quarter based on internal regulations.

### (4) Method of accounting for major lease transactions

Finance leases, except for those that transfer the legal title of the underlying property from the lessor to the lessee at the end of the lease term, are accounted for as operating leases.

### (5) Derivatives and hedging activities

### 1) Hedge accounting methods

The Company uses deferral hedge accounting. In the case of forward foreign exchange contracts, appropriation treatment is adopted if conditions for appropriation are fulfilled.

## 2) Hedging measures and hedged items

### Hedging instruments

Forward foreign exchange contracts, interest-rate swaps

#### Hedged items

Foreign currency-denominated liabilities and foreign currency-denominated options, loans

### 3) Hedging policy

In the case of foreign currency option contracts, the Company's policy is to hedge the foreign exchange fluctuation risk by attaching forward foreign exchange agreements.

In the case of interest-rate swaps, the Company's policy is to hedge within the range of the applicable liability in order to reduce the interest rate risk.

### 4) Method of evaluating effectiveness of hedging

In the case of currency-related transactions, the Company evaluates the effectiveness of hedging by comparing the accumulated gain or loss on each hedging instrument and on the related hedged item from the commencement of the hedge.

The Company does not evaluate the effectiveness of hedging interest-rate swaps.

## (6) Other important items forming the basis for preparation of consolidated financial statements

Method of accounting for consumption tax, etc:

The Company adopts the tax exclusion method.

## 5. Amortization of consolidation adjustment accounts

The consolidation adjustment accounts are amortized over ten years in the case of Kiribai Chemical Co., Ltd.

## 6. Scope of funds in consolidated cash flow statements

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits available for withdrawal on demand and highly liquid, short-term investments with a maturity of three months or less that can be readily converted into cash and which represent a minor risk of fluctuations in value.

## VII. Notes to Consolidated Financial Statements

### **Consolidated Balance Sheets**

Consolidated Balai	ice oneers					
End of Current Consolid (As of June 3		End of Previous Consolic (As of June 30		Previous Fiscal Year (As of March 31, 2006)		
Accumulated depreciat plant and equipment an million yen.		Accumulated depreciation     plant and equipment am     million yen.		Accumulated depreciation of property,     plant and equipment amounts to 19,026     million yen.		
The main assets and li- non-consolidated subs affiliated companies ar	idiaries and	2 The main assets and lia non-consolidated subsic affiliated companies are	diaries and	The main assets and liabilities relating to non-consolidated subsidiaries and affiliated companies are as follows:		
Investments and other assets Investment securities (Shares) 8,858 million yen Other		Investment securities (Shares) 2,463 million yen Other		Investments and other assets Investment securities (Shares) 7,869 million of the control of the		
(Equity)	3 million yen	(Equity)	3 million yen	(Equity)	3 million yen	
3 The following assets had as security	ave been provided	3 The following assets have as security	ve been provided	3 The following assets ha as security	ve been provided	
Time deposits Buildings & structures Land	17 million yen 1,346 million yen 2,314 million yen	Buildings & structures 1,065 million yen L		Buildings & structures Land Investment securities	1,021 million yen 2,122 million yen 166 million yen	
Investment securities	175 million yen	Investment securities	144 million yen	Total	3,311 million yen	
Total	3,854 million yen	Total	3,464 million yen			
(Liabilities corresponding	to the above)	(Liabilities corresponding	to the above)	(Liabilities corresponding to the above)		
Trade notes and		Trade notes and		Trade notes and		
accounts payable	10,092 million yen	accounts payable	8,454 million yen	accounts payable	8,740 million yen	
Long-term loans	23 million yen	Short-term loans	100 million yen	Long-term loans	24 million yen	
Total	10,115 million yen	Long-term loans	30 million yen	Total	8,765 million yen	
		Total	8,584 million yen			
4 In order to provide acce effective source of ope Company and some of (Kobasyou Co., Ltd., K Healthcare Europe, Ltc California Centers, Inc. commitment-line contra with which the Compar accounts. The balance based on these contrac current consolidated qu below.	rating capital, the its subsidiaries lobayashi d. and Shield l.) have entered into acts with four banks by maintains of un-realized debt cts at the end of the	4 In order to provide acceeffective source of oper-Company and some of i (Kobasyou Co., Ltd., Kohealthcare Europe, Ltd. California Centers, Inc.) commitment-line contrativith which the Company accounts and two life inscompanies. The balance debt based on these coof the current consolidates shown below.	ating capital, the its subsidiaries obayashi and Shield have entered into cts with four banks y maintains surance e of un-realized ntracts at the end	4 In order to provide acceleffective source of oper Company and some of (Kobasyou Co., Ltd., Kolentheathcare Europe, Ltd. California Centers, Inc.) commitment-line contrawith which the Companaccounts. The balance based on these contractive consolidated quibelow.	ating capital, the its subsidiaries obayashi . and Shield have entered into cts with four banks y maintains of un-realized debt ts at the end of the	
Total debt commitment Realized debt balance	29,125 million yen	Total debt commitment Realized debt balance	33,110 million yen — million yen	Total debt commitment Realized debt balance	29,123 million yen 474 million yen	
Difference	27,675 million yen	Difference	33,110 million yen	Difference	28,649 million yen	
5 The Company has issu of common stock.	•	5 The Company has issue of common stock.	,	5 The Company has issued 42,525 shares of common stock.		
6 The Company holds 1, treasury stock.	210 shares of	6 The Company holds 904 treasury stock.	4 shares of	6 The Company holds 1,234 shares of treasury stock.		

## **Consolidated Statements of Income**

Current Concelle	dated First Quarter		lated First Quarter	Provious Ficeal Voor		
	o June 30, 2006)		June 30, 2005)	Previous Fiscal Year (April 1, 2005 to March 31, 2006)		
1 The major componer and administrative en follows:		1 The major compone and administrative efollows:		The major components of selling, general and administrative expenses were as follows:		
Sales promotion	1,294 million yen	I Sales promotion 1 205 million ven I $^{\circ}$		Sales promotion	5,288 million yen	
Freight & storage	2,778 million yen	Freight & storage	2,406 million yen	Freight & storage	9,927 million yen	
Advertising	3,889 million yen	Advertising	3,127 million yen	Advertising	12,371 million yen	
Salaries & bonuses	3,367 million yen	Salaries & bonuses	3,115 million yen	Salaries & bonuses	12,887 million yen	
Rental charges	787 million yen	Rental charges	766 million yen	Rental charges	3,110 million yen	
Commissions paid	882 million yen	Commissions paid	825 million yen	Commissions paid	4,011 million yen	
Research & development	556 million yen	Research & development	528 million yen	Research & development	2,377 million yen	
Within extraordinary the sale of fixed assefullowing:		2 Within extraordinary the sale of fixed ass following:		Within extraordinary gains, gains on the sale of fixed assets comprise the following:		
Buildings & land	620 million yen	Other	3 million yen	Land	43 million yen	
Total	620 million yen	Total	3 million yen	Other	10 million yen	
				Total	53 million yen	
Within extraordinary losses, losses on the disposal of fixed assets comprise the following:		3 Within extraordinary losses, losses on the disposal of fixed assets comprise the following:		3 Within extraordinary losses, losses of the disposal of fixed assets comprise the following:		
Buildings & structures	1 million yen	Machinery & equipment	2 million yen	Buildings & structures	21 million yen	
Tools & furniture	1 million yen	Tools & furniture	1 million yen	Machinery & equipment	49 million yen	
Other	0 million yen	Other	0 million yen	Tools & furniture	28 million yen	
Total	4 million yen	Total	4 million yen	Other Total	35 million yen 133 million yen	
				i Jiai	133 million yen	
4 R&D expenses inclu- selling & administrative manufacturing expense	e expenses and	4 R&D expenses included in general, selling & administrative expenses and manufacturing expenses in period:  4 R&D expenses included selling & administrative ex manufacturing expenses in			rative expenses and	
	556 million yen		528 million yen	2,377 million yen		

5 Proceeds on transfer of goodwill	5 Proceed	ds on tran	sfer of good	will	5 Procee	ds on trans	fer of good	will
On March 27, 2002, the Company arrived at a basic agreement with Medtronic Sofamor Danek in the United States, a joint investor in equity-method affiliate Kobayashi Sofamor Danek Ltd., to terminate the companies' business relationship.	Same as	s left.			Same a	s left.		
The agreement calls for stocks to be sold off in April 2002, and to accept value of goodwill transfer over seven years beginning in March 2003.  Proceeds from the transfer of goodwill will be accounted for as extraordinary gains.								
Overview of the agreement 1) Goodwill to be transferred: Sales of medical equipment 2) Date of the transfer: April 1, 2002 3) Price of the transfer and receiving method: 58 million US dollars over seven years 4) Receiving schedule and amount:								
April 17, 2002 3 million dollars								
April 3, 2003 6 million dollars								
April 5, 2004 7 million dollars April 4, 2005 10 million dollars								
April 3, 2006 10 million dollars								
April 3, 2007 11 million dollars April 3, 2008 11 million dollars								
6 Impairment loss	6 Impairm	ant loss			6 Impair	nent loss		
o impairment loss	o impaini	10111 1033				110111 1033		
	Location	Type	Impairme	nt loss	Locatio n	Type	Impairmen	nt loss
	Miyagi Osaka	Land Land		2 million yen 5 million yen	Miyagi Osaka	Land Land		362 million yen 375 million yen
	Osaka	Lanu	1,07	o million yen	Osaka	Manufactu		66 million yen
					Osaka	facilities Lease		151 million yen
								·
	of 1,437 r	nillion yen idle land a	due to fallinand and a decre					on are ble cash flow-
	The Comprice of p	pany is de roperties b	etermines the pased on borneal estate	ok value	accounted million year prices or properties use of pr	ed for as exten from sha common post and idle la	raordinary l rply falling r roperty suc and, low pro juipment an	airment loss, loss, of 1,655 real estate th as leased ospects for the id a decrease
					price and of conce		s the recycl ties based	
						npany uses other asse		es to estimate

## **Consolidated Statements of Cash Flows**

	olidated First Quarter 5 to June 30, 2006)		olidated First Quarter 5 to June 30, 2005)	Previous Fiscal Year (April 1, 2005 to March 31, 2006)		
A reconciliation of cash and time deposits in the quarterly consolidated balance sheets to the balance of cash and cash equivalents in the statements of cash flows at the end of the first quarter is as follows:		in the quarterly c sheets to the bal- equivalents in the	of cash and time deposits onsolidated balance ance of cash and cash e statements of cash of the first quarter is as	1 A reconciliation of cash and time deposits in the consolidated balance sheets to the balance of cash and cash equivalents in the statements of cash flows is as follows:		
	(As of June 30, 2006)		(As of June 30, 2005)		(As of March 31, 2006)	
Cash & time	22 262 million van	Cash & time	20 170 million von	Cash & time	24 426 million you	
deposits Time deposits with original maturity of more	23,262 million yen	deposits Time deposits with original maturity of more	20,170 million yen	deposits Time deposits with original maturity of more than 3	24,436 million yen	
than 3 months	— million yen	than 3 months	— million yen	months	— million yen	
Short-term investments that must be	,	Cash & cash equivalents	20,170 million yen	Cash & cash equivalents	24,436 million yen	
redeemed within						
three months	499 million yen					
Cash & cash equivalents	23,761 million yen					
2 The assets and liabilities of KS Tohoku, which became a new consolidated subsidiary in the current quarter, were as follows at the start of consolidation:				became a new cor	bilities of Seiei, which solidated subsidiary in , were as follows at the on:	
	(As of March 31, 2006)			(A:	s of September 30, 2005)	
Current assets	4,478 million yen			Current assets	1,943 million yen	
Fixed assets	966 million yen			Fixed assets	76 million yen	
Total assets	5,445 million yen			Total assets	2,020 million yen	
Current liabilities	5,222 million yen			Current liabilities	1,902 million yen	
Fixed liabilities	417 million yen			Fixed liabilities	10 million yen	
Total liabilities	5,639 million yen			Total liabilities	1,912 million yen	